

# Introduction to FUELLA

## *Green hydrogen and ammonia platform*

May 2024

CONFIDENTIAL

**FUELLA** aims to become a leading green hydrogen and ammonia platform...

#### Business model:

- Developer, owner and operator of green hydrogen and ammonia plants
- Repetitive construction of standardized and modularized plants

#### The case for “green” ammonia:

- Ammonia is one of the most produced chemicals already, with significant demand increase expected
- Ammonia production emits > 1% of global CO<sub>2</sub> emissions; “green” ammonia avoids 2.4 tons of CO<sub>2</sub> per ton ammonia (vs. “grey” ammonia<sup>1</sup>)
- Key hydrogen carrier and fuel and feedstock of the future, allowing to decarbonize hard-to-abate sectors

#### The case for the Nordics:

- One the of the most attractive locations for green hydrogen production, due to abundance of renewable energy

#### Projects:

- Project pipeline comprises projects in Norway and beyond
- Flagship project **Skipavika** in Norway with FID targeted in 2024

.. with FID for its flagship project **Skipavika** planned for 2024

**FUELLA**  
FUTURE OF FUEL

#### Project **Skipavika**

<i>Location</i>	Mongstad industrial site and harbour, close to city of Bergen (Norway)
<i>Specification</i>	130 MW electrolyzer capacity, production capacity of 300 tons per day or 100'000 tons per year
<i>Jobs</i>	50 fulltime jobs during operations
<i>CO<sub>2</sub> savings</i>	240,000 tons, equivalent to 1/3 of Bergen city emissions <sup>1</sup>
<i>Feedstock</i>	Renewable power, water and air
<i>Product</i>	RFNBO <sup>2</sup> -compliant “green” ammonia

Awarded €80m in EU  
H2 bank auction



<sup>1</sup> Global average of 2.4t CO<sub>2</sub> emission per tonne of ammonia produced: International Energy Agency, 2021. Planned production of 100,000 tons of ammonia per year = 240,000t CO<sub>2</sub> reduction per year. Bergen city's CO<sub>2</sub> emissions in 2020 was 736,940t CO<sub>2</sub> equivalent: Bergen Municipality, 2022  
<sup>2</sup> RFNBO: Renewable fuels of non-biological origin

**Partnership Model:** realization of hydrogen projects today requires close collaboration of partners covering the whole life cycle and value chain

### Involvement of partners in consortium along lifecycle

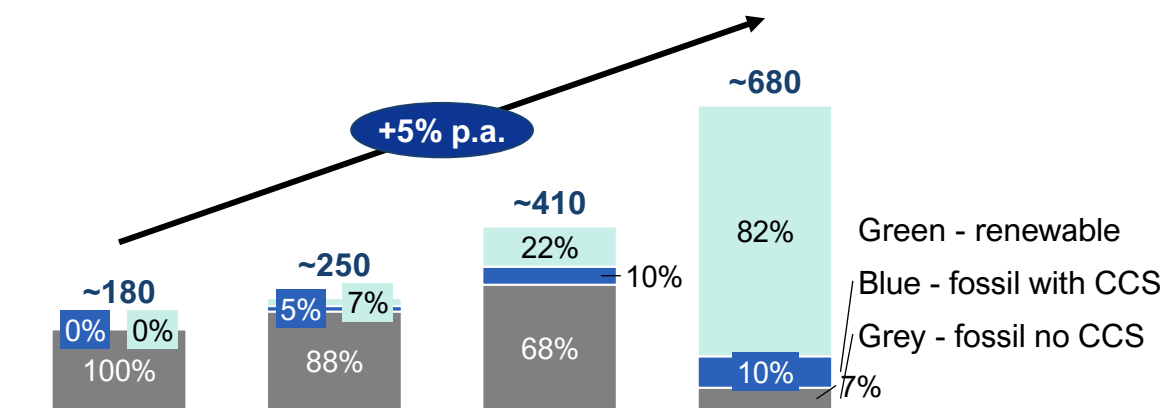


# The case for “green” ammonia: Ammonia is one of the most produced chemicals globally, with demand expected to triple by 2050, most of which “green”

Global ammonia production development, in million tons p.a.

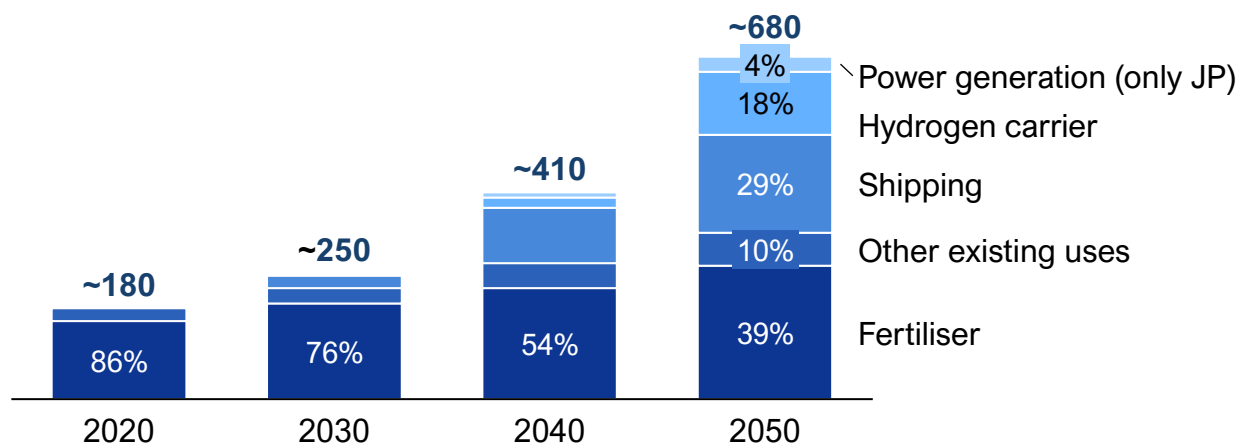
## Main insights

### By sources



- Ammonia is the **second most produced chemical** by mass
- Demand in 2050 is projected to be more than three times what it was in 2020** – and these volumes **must be low-carbon**
- The **share of green ammonia will increase significantly**, from almost zero today, and allow to use green ammonia as a green fuel

### By uses



- Ammonia today is used to produce nitrogen fertilizers**, supporting food production for around half the global population
- Going forward, **ammonia will be used as a carbon-free fuel, power source and hydrogen carrier**, and will allow to **decarbonize hard-to-abate sectors**

# FUELLA's technology strategy: FUELLA develops a new standardized technology platform for producing green ammonia, replicable across projects



## What we do - combining electrolyzer technology with ammonia synthesis

- Electrolyser technology to produce hydrogen and the ammonia synthesis loop are **known technologies**
- **The innovation lies in the combination of the two technologies and the development of the system knowledge**
- FUELLA is teaming up with technology partners to **develop turn-key green ammonia production plants**
- FUELLA's technology partnership provides **access to unique technology IP** to be replicated towards its expanding project pipeline



## Approach and benefits

### Standardization

- **Repetition of the development concept** at new sites
- **Swift implementation timeline** based on pre-engineered concept with long-term key equipment suppliers
- **Reduction of costs by standardizing concept** and interconnections to offsite utilities
- **Transfer in O&M knowledge and spare parts** between the plants

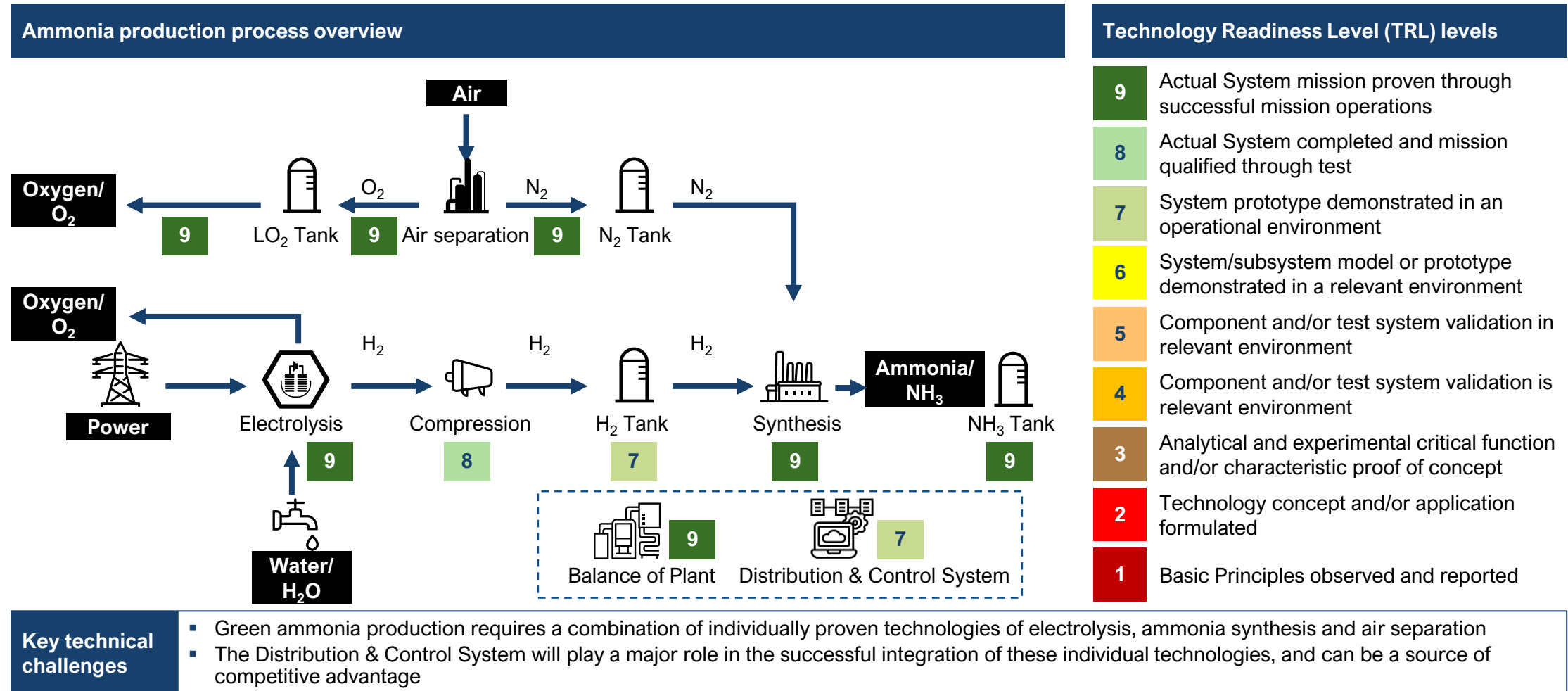
### Modularization

- **Quick adaption of key components** of the standardized plants to site specificities, e.g., more flexible electrolyser technology
- **Easy transport** of modules, e.g. in containers

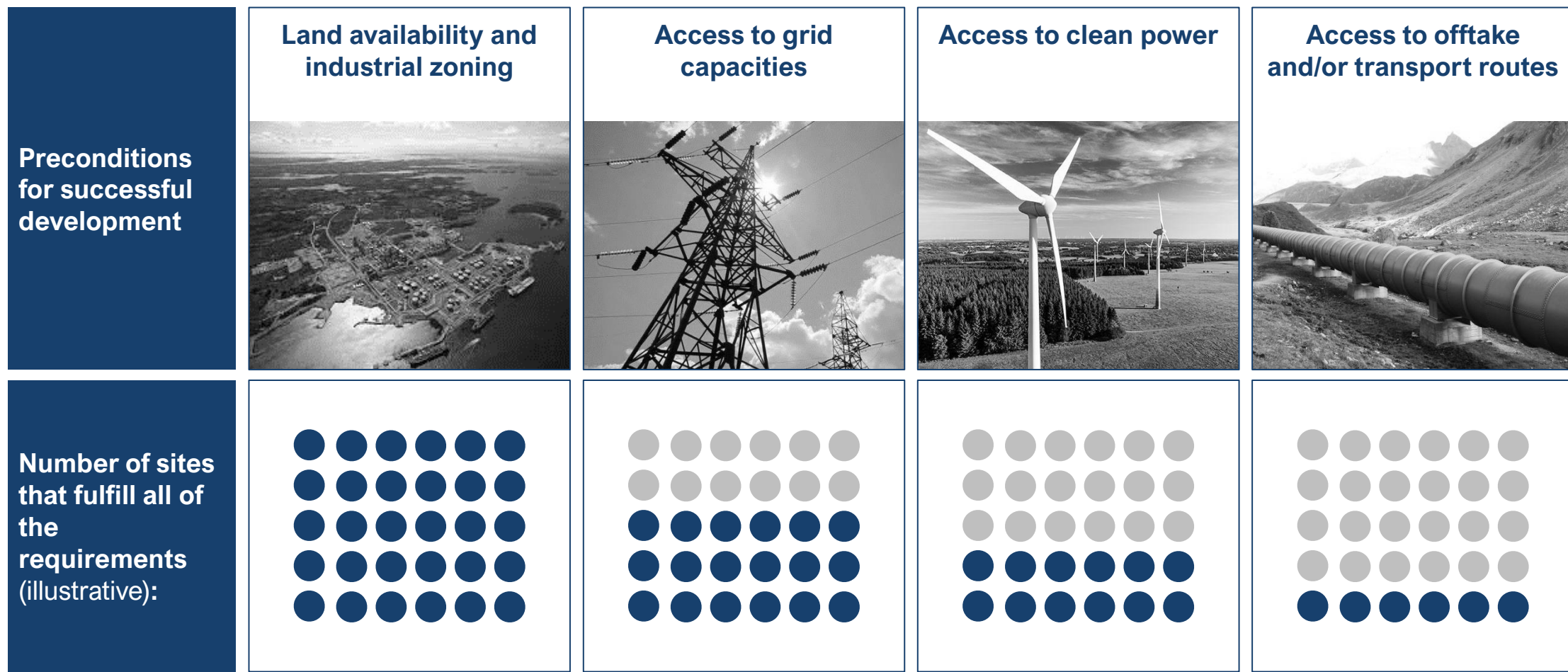
### "Sweet spot" sizing

- **Big enough to realize most of economies of scale**
- **Small enough to fit into European sites and to allow for quick permitting**
- **Focus on small hydrogen storage** to minimise storage cost and permitting risks

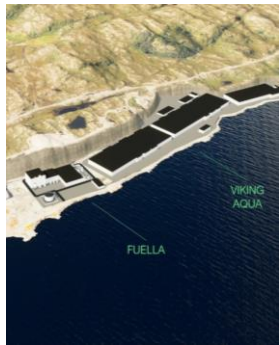
**Green ammonia process:** Green ammonia plant obtained by combining individually demonstrated mature technologies with TRL > 7



**Site selection:** Only few sites fulfill all the prerequisites for successful development of green hydrogen and ammonia production plants



**Projects:** First two projects in advanced development in Norway, with additional global pipeline in development



### **SkiGa**

Mongstad, Norway  
100k t green NH3 p.a.  
130 MW baseload  
hydropower  
FID 2024, COD 2027



### **KorGa**

Mo I Rana, Norway  
200k t green NH3 p.a.  
260 MW baseload  
hydropower  
FID 2025, COD 2028

### **Project pipeline**

Nordics and global

>2 GW

Partnerships with RES developers, port  
developers etc.

Thank you!

[www.fuella.no](http://www.fuella.no)