

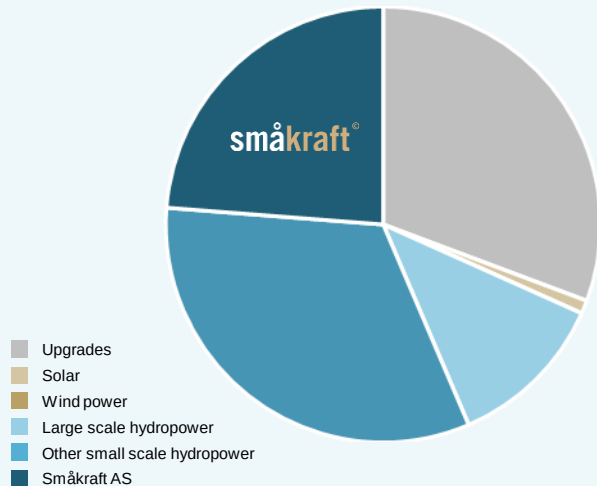


Creating long- term values in a volatile world

Bodecker Partners Nordic Investment Seminar 23-24 May 2024
CFO Erik Røysem Sterud

Småkraft AS is the largest small- scale hydropower operator in Europe with a portfolio exceeding 2,1 TWh

During 2023 Småkraft was constructing 269 GWh in Norway, which was 24% of all renewable energy being built at the time



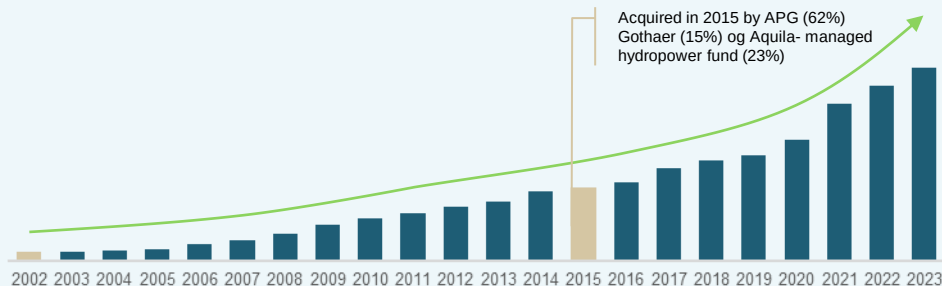
22 power plants (317 GWh) under construction



24 permits (269 GWh) applied



15 agreements signed (167 GWh)



We build our assets to last for decades,
and our business model supports long- term value creation



Small scale hydro is **volatile** short- term, but **stable** long- term

Small- scale hydropower

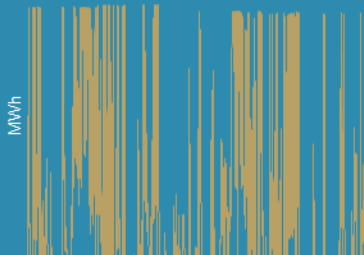
faces volatile production with volatile capture rates in a volatile market



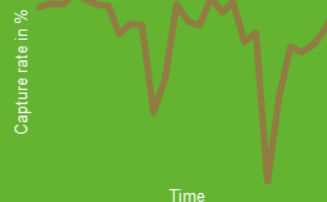
Revenue

== Production

Production pattern in typical small scale hydro plant

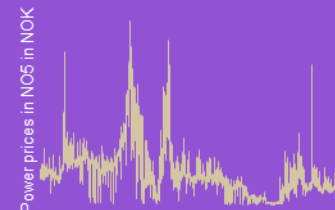


Capture rate in typical small scale hydro plant



✗ Capture rate

Power prices from 2022 to 2024

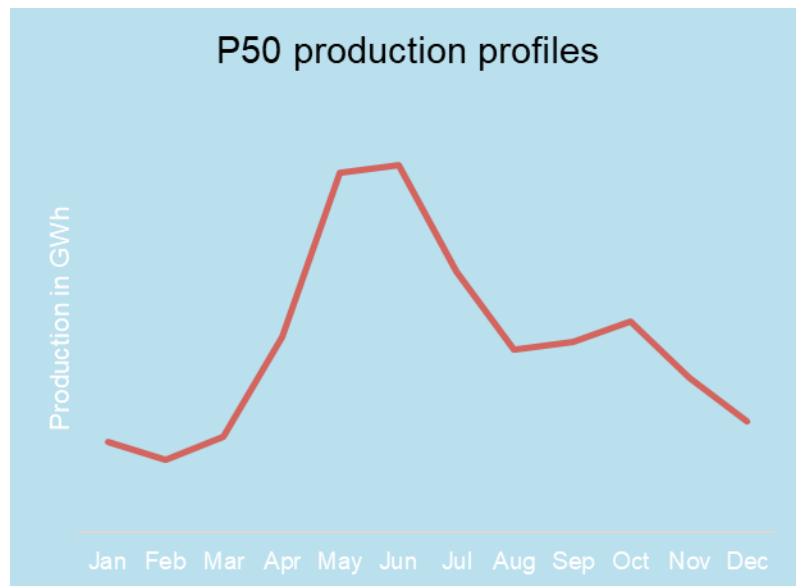


✗ Market price

has an estimated lifetime of more than 100 years

The short- term and long- term perspectives differ.

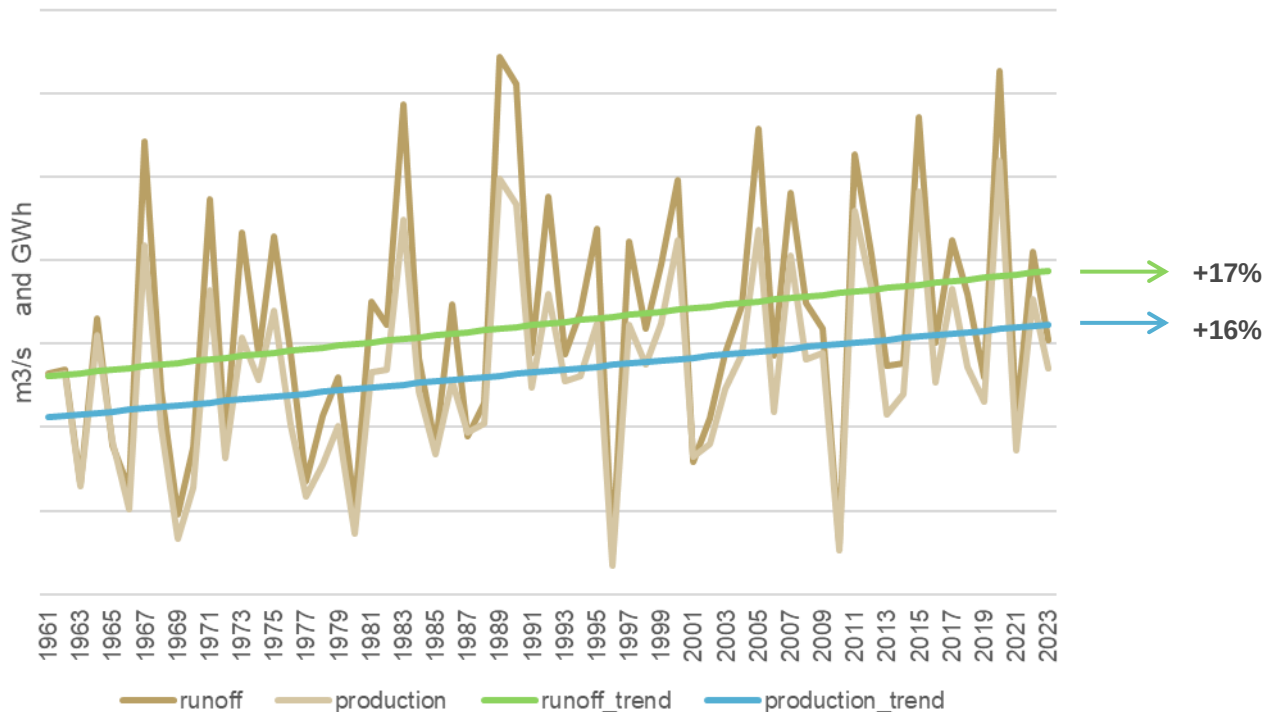
You could loose a lot of value if you do not keep an eye on both



Investor- perspective

Both runoff and production have increased the last 60 years

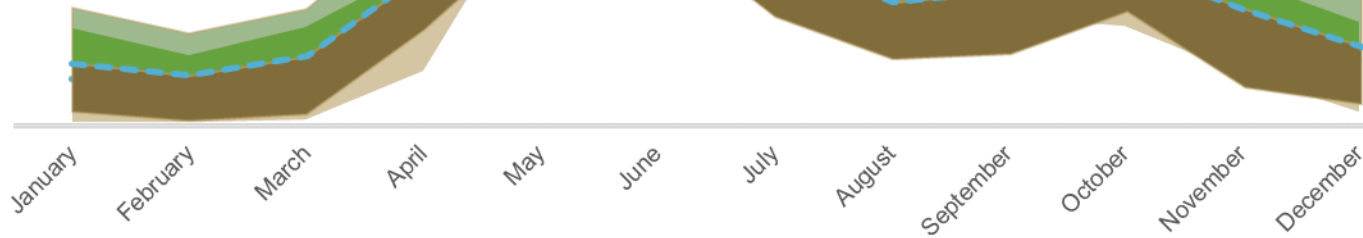
Production patterns Småkraft



- Based on historical data for perception we have calculated run-off and production for our Norwegian powerplants from 1961 to 2023.
- During this period the run-off has increased by 17%.
- Based on the run-off figures and the technical specifications for our power stations, we have found a similar trend for production.
- This indicates that climate effect tends to strengthen the production from the plants currently in operation.

Climate change leads to seasonal shifts and higher monthly volatility

Production pattern Småkraft



1960-1990

1990-2020

P90

P50

P10

P90

P50

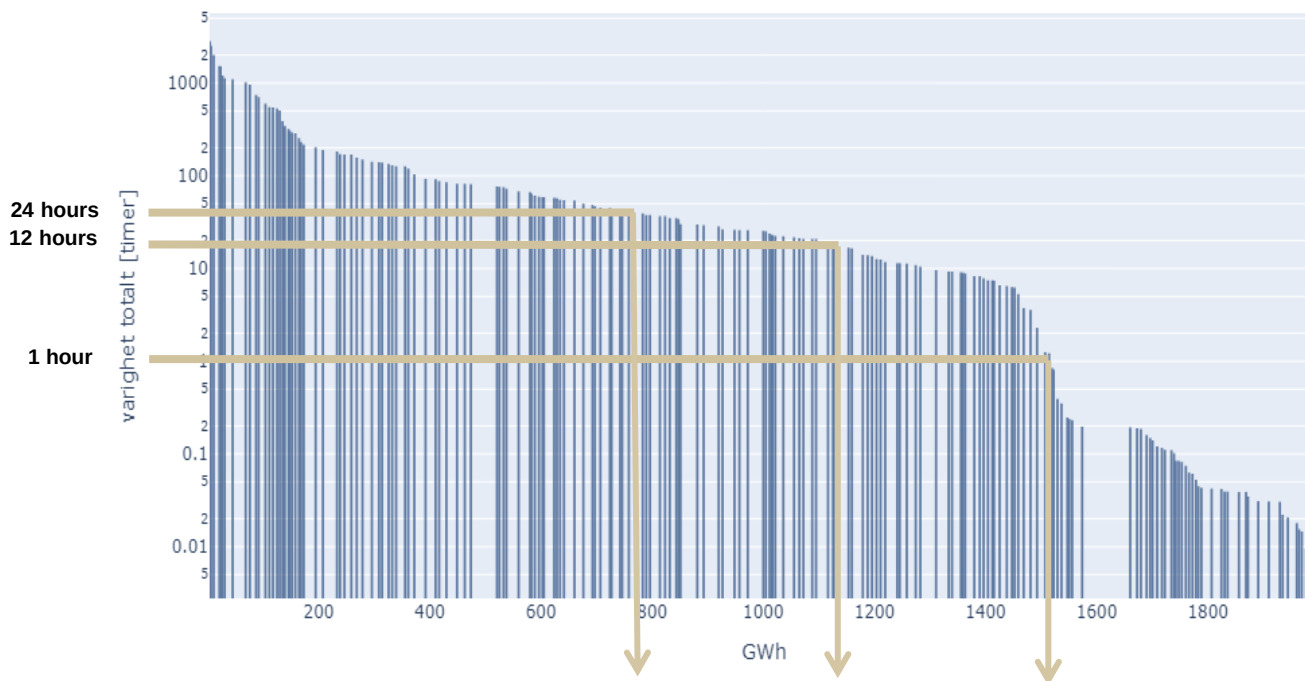
P10

Conclusions:

1. More production during winter
2. Less production during spring
3. In total, production is increasing
4. Monthly volatility is increasing, as variance is increasing with 16%.
5. Increase in volatility is not statistical significant

We plan to invest in our own “batteries”

Storage capacity- potential in Småkrafts portfolio



- Increased price volatility leads to lower capture rate for renewable energy without storage capacity.
- With more sun and wind energy into the energy mix this is expected continue for the coming years
- Total potential reservoir capacity for each individual powerplant in Småkrafts portfolio is mapped
- Potential for increased capture rate by utilizing this capacity
- Some of this will require updated permits or significant investments.

Bodecker has supported us in operationalising «risk management» in a way that suits us

Our Goal



Without destroying
long- term value...

maintain positive cash-
flows short- term in a
volatile market

Our tasks

Understand our production
volatility better

Understand potential in capture
rate

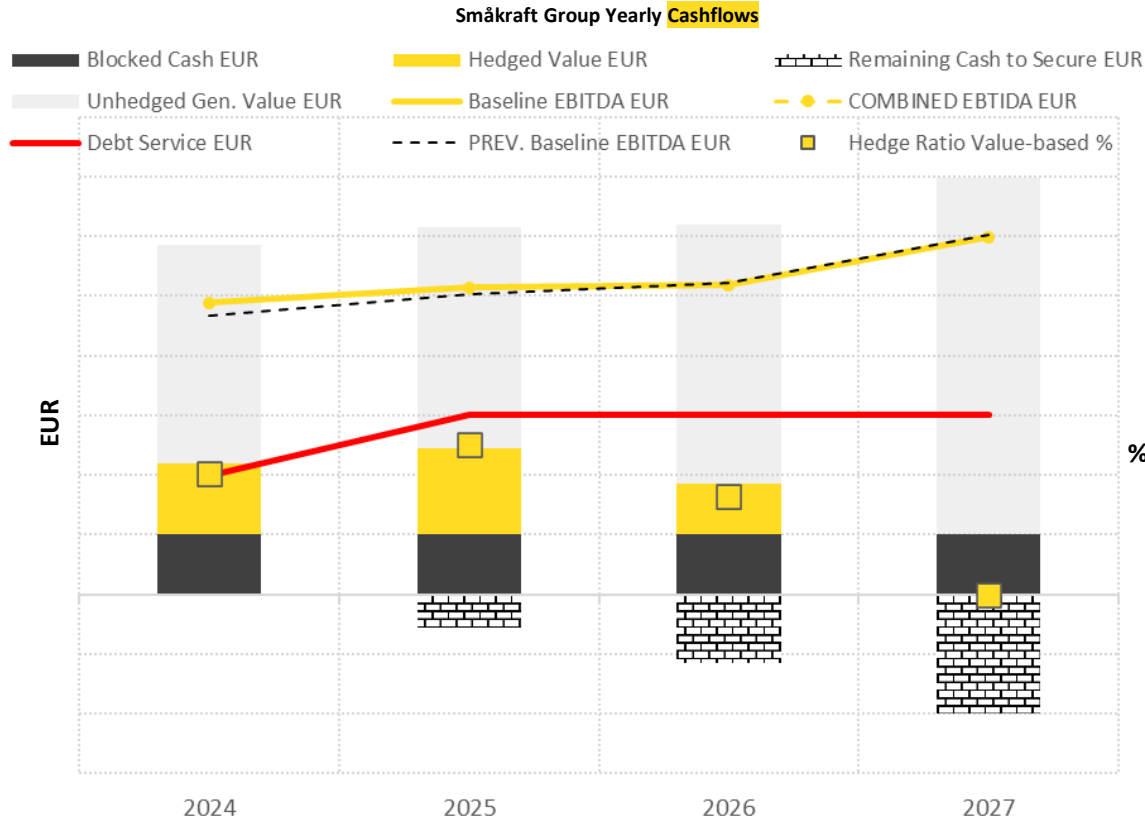
Understand the fundamental
changes in the Nordic Power
market and new market risk

Change hedging policy
fundamentally



Småkraft Risk Management cooperation with Bodecker Partners

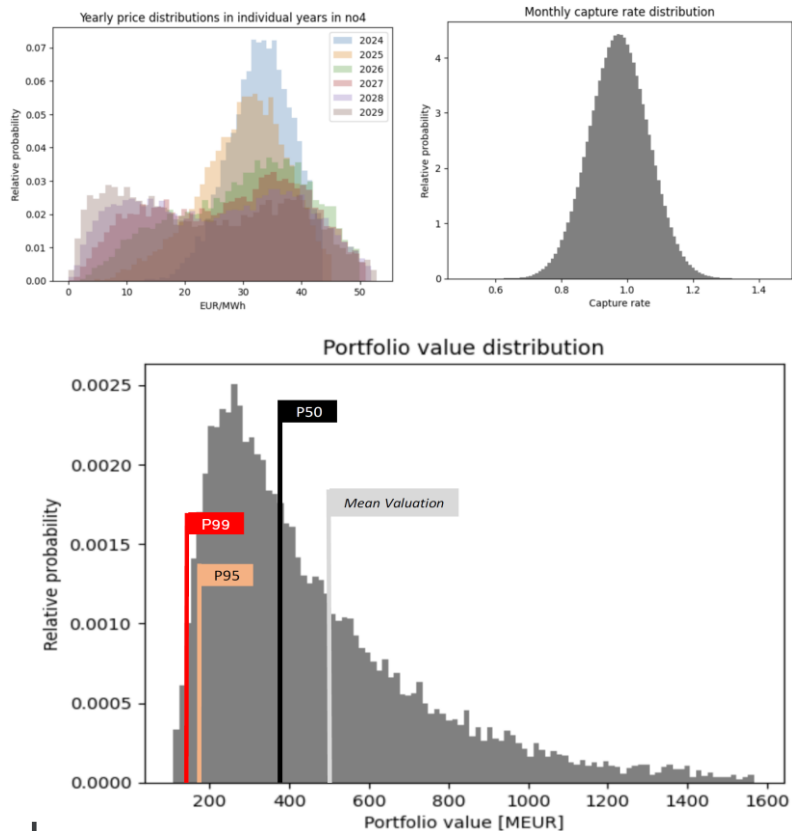
Providing clear steer on securing cashflows



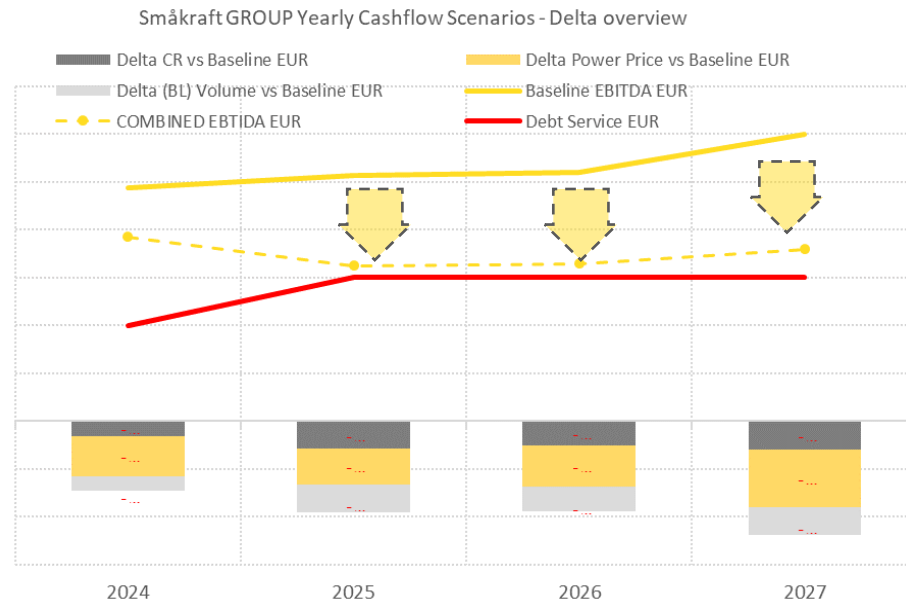
Key merits of Småkraft's Risk Management

- ✓ Deliver at or above the red line!
- ✓ Focus on cashflows
- ✓ Instrument & market price "limit" neutral
- ✓ Triggers action (securing cash) based on risks and market events/views
- ✗ No steering (only monitoring) of volumetric hedge ratio %
- ✗ No "forced" PPAs, instead readiness in the event an attractive bid comes up

Translating what risks means in terms of securing cashflows



- ➔ Production 20% below P50, and
- ➔ Prices decrease 30% from current, and
- ➔ Capture rate 10 pct points lower than forecast



Conclusions Småkraft



Production has higher monthly volatility than before



Geographical diversification and size are very valuable



Capture rates are fundamentally changed.



Hedging volumes need to be much lower than before



New hedging concepts need to be introduced

Value creation over time

Treating cashflows, risks and hedging on a **portfolio basis** as opposed to individual SPV basis

Setup and support of 4-5 counterparties to hedge with

Full suite of instruments available: standard forwards, PPAs, European options, Asian options.

Focus on volume-neutral hedging preserving value

Risk Management incorporated into organizational manual, e.g. continuous risk evaluation and hedging

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